

The Scoop logo, featuring a green circular icon with a white megaphone symbol on the left, followed by the text "TheScoop" in a green, sans-serif font. The "The" is smaller and lighter green, while "Scoop" is larger and a darker green.

May 2026



IPA Flex and IPA rate updates boost income potential

Higher Income Protection Flex Agreement (IPA Flex) and Income Protection Agreement (IPA) rates are here. Use them to drive stronger accumulation conversations and boost income potential.

[Learn more >](#)



Update to thoracic aorta underwriting approach

We've updated our underwriting approach to thoracic aorta cases, bringing clearer risk assessment and more consistent case evaluation.

[Learn more >](#)



Inside Own It with our Director of Advanced Sales

Our Director of Advanced Sales shares early wins from our Own It campaign and how you can help your agents guide stronger client conversations.

[Learn more >](#)



Stop letting volatility stall LTC conversations

Long-term care conversations often stall in volatile markets. See how to reframe the risk and create urgency in every conversation.

[Learn more >](#)



PREPARE
PROTECT
SECURE

Please keep in mind that the primary reason to purchase a life insurance product is the death benefit. Product features and availability may vary by state.

Life insurance products contain charges, such as Cost of Insurance Charge, Cash Extra Charge, and Additional Agreements Charge (which we refer to as mortality charges), and Premium Charge, Monthly Policy Charge, Policy Issue Charge, Transaction Charge, Index Segment Charge, and Surrender Charge (which we refer to as expense charges). These charges may increase over time, and the policies may contain restrictions, such as surrender periods. Variable life insurance products contain fees, such as mortality and expense charges, and may contain restrictions, such as surrender periods. There may also be underlying fund charges and expenses, and additional charges for riders that customize a policy to fit individual needs. Charges and expenses may increase over time. The variable investment options are subject to market risk, including loss of principal.

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